



Olga Kazimirova

Business Profile

- 7 years in personal development
- 5 years cross functional team lead
- 6 years experience in American and European companies



Olga Kazimirova

- Team lead in engineering teams
- Consultant in team development sessions and cross -functional communication
- Consultant in strategic management
- Business trainer

Key competition:

development of teams and leaders, strategic planning, process building

*Do not print our CVs, take good care of the trees.



[Watch video \(RU\)](#)

Areas of Expertise

Change management

- How react our brain and psychology on changes and how manage them
- Author method in Change management
- Changes in strategic

Team development

- People and team management
- Motivation
- Team building
- Value as a team basis
- Project management and Agile instruments
- Corporate culture: from idea to implementation

Development Soft-Skills

- Situational leadership
- Effective communication
- Business thinking
- Negotiation and effective sales
- Conflict negotiation
- Productivity
- Well-being and work life balance
- Emotional intelligence
- Stress management
- Customer orientation
- Presentation skills

Experience

People management

- c 2019** ● Team coach and business training
- c 2017** ● Mentor and supervisor of groups for the course “Problemsolving”
- c 2016** ● Business training soft-skills for engineering team
- c 2014** ● Learning and adaption of new colleagues
- c 2010** ● Intercultural training (Germany)

Business

- c 2019** ● Team and manager coach, business trainer
- c 2018** ● Team Leadership in project research: What is Agile?
- 2013 – 2019** ● Career from department assistant to manager in internal communication in MARS company
- 2011 – 2013** ● Marketing manager in a manufacturing company (Russia)
- 2010 – 2011** ● Career from office manager to online platform marketer (Germany)

Education

Basic

2013 r. National Open Institute, St. Petersburg,
State and municipal government

2011 r. Humboldt University, Berlin,
Sociology and Linguistics

Additional (courses, trainings)

- **2020** – 3-D coaching for business,
Open Business School
- **2018-2019** – Academy of Meaning:
“Problem Solving”
- **2010** – Courses "Building communication",
Berlin
- **2008** – Training for Trainers, Berlin, Humboldt
University



Projects Implemented



Gazprom export

Project of teaching topics

- Employee management
- Presentation skills



Phosagro

Analysis of management models, strategic session, session of well-being and non-violent communication, non-material motivation



Gazprom

Transgaz Moscow: development of change management skills



EuroChem

Project of teaching topics

- «Business communication»
- «Working with conflicts»



Young Living

A series of sessions on effective team building throughout the year



Petroelektrosbyt

- Session for changing management
- Teambuilding for new colleagues
- Strategic session
- Agile training for top leaders to spread the agile approach to their teams



MARS

Development of presentation skills and stress management training



Projects Implemented



Rusagro Technology

- Executive Development Project
- Offline training and a series of workshops



SOAK

Strategic session



Focke

- Development Project in Negotiation Skills for Sales Managers
- Offline team session, trainings and developmental 1-1 meetings



T-company

Strategic session, personal assessment, leadership training



Atomexpo

- Team session on the theme "Development of the potential of the regions" within the framework of the St. Petersburg International Tourism Forum TRAVEL HUB-2022.
- Game along the route "Silver Necklace of Russia"



Food industry

Development of negotiation skills

[ORDER PROJECT](#)

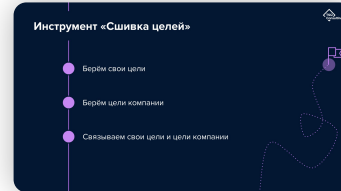
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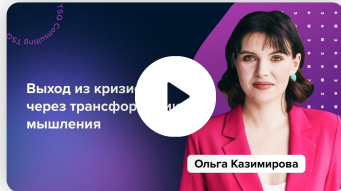
Useful materials from the expert (RU)



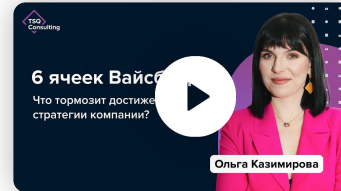
Five Mistakes in Developing a Business Mindset in Employees



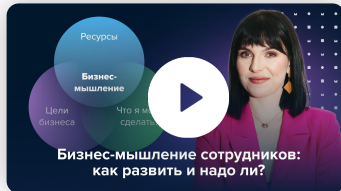
How to link personal and work goals of employees? Analysis of the tool "Binding of Goals"



Way out of the crisis through the transformation of thinking



What hinders the achievement of the company's strategy? 6 cells Weissboard



Business thinking of employees: how to develop and whether it is necessary?

MORE VIDEO (RU)



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